

Case Study

SCH equipment provides a solution to another coating problem

Customer: Erskine Systems Ltd

Erskine Systems in Scarborough is part of the TT electronics Group and is a global manufacturer of PCB's for the Telecommunications industry.

When Erskine Systems had a requirement to coat a range of printed circuit boards (PCB's) they needed them to have a specialised finish which was stipulated by their continental customers.

Two factors led them to consider using a subcontractor for this process:

1. The hazardous nature of the solvent based coatings,
2. The prohibitive cost of investment in capital equipment to perform the task safely and effectively in-house.

Once the decision to outsource was made Erskine set about sourcing a reliable subcontractor, who could handle these hazardous substances safely and guarantee swift turnaround times on this critical application process.

It was Erskine's own conformal coating supplier who recommended SCH Technologies and after necessary trials, qualification periods and quality audits were complete, the coating process began and continues to this day.

The attitude of all the staff at SCH Services Limited is that the needs of the customer come first. This ensures that, however demanding the turnaround times, they are always met, even when the seemingly impossible is asked.

The result of this has been that Erskine has found a partner and a suitable solution to their problems and has worked continuously with SCH ever since, regularly supplying a high volume of mixed products for conformal coating. In return, SCH endeavour to continuously meet their high standards of quality and turnaround time without compromise.

